Media information 2022

# Are you looking for visibility in the construction industry

Hervanta

Rakennuslehti

### MAINTAINING CONTACT IN THE NEW NORMAL

2022 is expected to be a year of relief. The coronavirus pandemic has loosened its grip, and life is resuming a more normal course.

Due to the pandemic, new ways of working have been introduced in nearly all sectors, including the construction industry. Many of the new practices in offices and on construction sites are here to stay.

With less contact, the importance of information and communication has been highlighted during the pandemic. Here at Rakennuslehti, we have provided a new channel for communication in construction, and will continue to do so. On our website, we publish news about developments in the construction industry every day. Once a week, our print magazine reaches most readers at their home addresses. In other words, we reach readers at work, remotely or on site, during normal and exceptional times.

2022 looks very promising for construction. The pandemic had only a minor impact on the construction industry, and forecasts are showing good growth rates for construction. The long exceptional period has also created pent-up demand for market information and meetings between people. Now is the time to share what is on offer and what new things have been developed. As the leading media for decision-makers and recruitment in the construction sector, Rakennuslehti is also the perfect channel for this.



TAPIO KIVISTÖ Editor-in-Chief

### **Advertising matters**

The role of Rakennuslehti as a provider of information is not limited to current issues. Readers feel that advertising is an essential part of the content of Rakennuslehti, and readers in the construction industry follow advertising exceptionally closely. Our reader survey shows that the need for information about new products and services has continued to increase despite the growing number of communication channels. Readers want all the information they need at once, from a reliable source.

They see native advertising as a good addition to the product information provided in the magazine. From clearly distinguishable advertisements in article format, professionals get the information they need to make purchasing decisions. Native content can also be enriched in the electronic channels of Rakennuslehti. When introductions and in-depth information meet the need for knowledge, even a single campaign can lead to far-reaching results. Contact us for more information about native advertising and other media solutions.

# The magazine for trained professionals

Rakennuslehti is published by Sanoma Tekniikkajulkaisut Oy, a company backed by the following associations of trade professionals in the field: RIL (the Finnish Association of Civil Engineers), RIA (the Association of Finnish Construction Engineers and Architects), RKL (Finnish Construction Managers and Engineers) and the Confederation of Finnish Construction Industries (RT). Published on Fridays since 1966, Rakennuslehti has maintained its position in all age groups.

According to our reader survey, the search for information has increased online, but young people in particular appreciate a professionally – and critically – edited magazine. While the daily news is read on the Rakennuslehti website, the print magazine plays an even more significant role in providing the big picture. Rakennuslehti maintains structures and mechanisms that are crucial for the industry. Continuity and reliability create trust.



### PRINT

The best way to gain a detailed overview of the entire industry and its innovations at a glance or at your leisure – you decide.



### ONLINE

Daily news arranged thematically and by sector. The latest 100 news items, a magazine archive and many other ways to keep up to date. Or participate in expert discussions whenever you have time.



Total reach: 65,000 unique readers per week

### Publication dates and material deadlines for 2022

114 Jan5 Jan10 JanConstruction professionals, recruitment and education2312 Aug3 Aug8 AugConstruction professionals, recruitment and education221 Jan17 JanNew products and methods2419 Aug10 Aug15 AugThe circular economy328 Jan19 Jan24 JanBrowation, spartment buildings, building maintenance and smart buildings, construction industry2526 Aug17 Aug22 AugRenovation, residential repair and infill construction44 Feb26 Jan31 JanDigitalisation and data modelling in the construction industry262 Sep24 Aug29 AugInfrastructure construction511 Feb2 Feb7 FebHigh-rise building262 Sep31 Aug5 SepConstruction function618 Feb9 Feb14 FebBuilding technology and production2816 Sep7 Sep12 SepConstruction management and energy efficiency725 Feb16 Feb21 FebRenovation, maintenance and management3030 Sep21 Sep26 SepNew products and methods; FinnBuild rade fair catalogue1018 Mar9 Mar14 MarInfrastructure3030 Sep21 Sep26 SepNew products and methods; FinnBuild and the best of the year1125 Mar16 Mar21 MarRenovation, residential building Extra317 Oct28 Sep3 OctFinnBuild and the best of the year138 April30 Mar<	Issue	Out on	Booking	Material	Theme	Issue	Out on	Booking	Material	Theme
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### The survey issues of Rakennuslehti will come out on 22 April 2022 and 4 November 2022.

Find out your ad's attention value. The survey covers all ads at least half a page in size.

Reach more than 800,000 people

## Extras for residential building decision-makers

Rakennuslehti and Helsingin Sanomat will publish two Residential Building Extras covering topical themes related to residential buildings, real estate and building management. We now offer an advertisement package in which the same advertisement is published in Rakennuslehti, Helsingin Sanomat and Aamulehti nationwide.

The publication dates for the Residential Building Extras are 25 March 2022 and 28 October 2022.

### Print and digital visibility

### Construction Finland advertisement feature

Construction Finland native advertisement feature is targeted at construction experts who make major procurement decisions in their work. The print publication is delivered with a weekday issue of Rakennuslehti, Helsingin Sanomat and Aamulehti. The package reaches construction experts and decision-makers nationwide, as well as the readers of Helsingin Sanomat and Aamulehti across the country. The native articles will be created by an expert content producer with specialized journalists and photographers.

The Building Finland publications will come out on 13 May 2022 and 23 September 2022.

### **Events**

Rakennuslehti participates in all the important events in the industry and also organises events itself. Contact our sales staff for more information about the marketing opportunities at these events or about organising your own event with Rakennuslehti.

### Ad sales

**Jari Inkinen** 040 716 0113 jari.inkinen@rakennuslehti.fi **Elina Rökman** 040 356 1874 elina.rokman@rakennuslehti.fi Job advertisements Tomi Huiko 040 414 5000 tomi.huiko@rakennuslehti.fi

Ad bookings 010 80 80 85 yrityspalvelu@sanoma.fi

The colour profile is available at:

https://www.punamusta.com/en/

### **Technical specifications**

Magazine size: tabloid 280 x 400 mm Printing method: heatset offset rotation Place of printing: PunaMusta Oy Colour profile: PSO MFC Paper eci.icc

### a Oy our-guidelines/instructions-forer eci.icc heatset-production/

**Typical decisionmaker reader:** University degree Technical education Responsible for budget and financial results

### Subscription prices 2022 Permanent subscription (12 months)

**Permanent subscription (12 months)** EUR 249.00 (including VAT 10%) **Fixed-term subscription (12 months):** EUR 289.00 (including VAT 10%) Addressed distribution: 30,000 Readers: 65,000 (magazine + web)

### PRINT

### **Product ads**

Standard sizes	Size mm (w × h)	Price
Front page	254 × 290 mm	EUR 13,750
2/1 spread	524 × 365 mm	EUR 13,750
First spread	524 × 365 mm	EUR 15,125
Back page 1/1 page	254 × 310 mm	EUR 11,950
1/1 page	254 × 365 mm	EUR 10,950
A4	210 × 295 mm	EUR 7,950
1/2 page, vertical	125 × 365 mm	EUR 5,850
1/2 page, horizontal	254 × 180 mm	EUR 5,850
6 × 100 mm	254 × 100 mm	EUR 3,250
1/4 page, vertical	125 × 180 mm	EUR 2,990
1/4 page, square	168 × 135 mm	EUR 2,990
3 × 120 mm	125 × 120 mm	EUR 1,800
2 × 120 mm	82 × 120 mm	EUR 1,200
2 × 60 mm	82 × 60 mm	EUR 670

The above-mentioned sizes are examples. The ad height can be freely selected. **Price for 4-colour EUR 5.80/cmm.** 

Exclusivity modules	Size mm (w × h)	Price
2nd page module	254 × 120 mm	EUR 3,950
3rd page module	125 × 50 mm	EUR 830
Back page module	254 × 120 mm	EUR 3,950
Back page corner	53 × 38 mm	EUR 570

Fixed position +10%.

### DISCOUNTS

Discounts are granted on the basis of separate agreements: media agencies / authorised advertising agencies, annual agreement discounts, campaign packages.

### Stapled-in inserts

Number of pages	EUR
4-page insert*	15,000
8-page insert	25,000
12-page insert	32,000
16-page insert	40,000

Material size	
Page size	280 × 400 mm
Spread size	560 × 400 mm

The inserts are printed simultaneously with Rakennuslehti on the same paper. \* A 4-page insert is only available as a fixed insert. No predetermined position.

### Ad inserts

Inserts can be added to the magazine loose, affixed with a drop of glue or stapled.

Stapled supplement	Loose supplement	Glue drop
Min. 148 × 210 mm	105 × 148 mm	55 × 80 mm / 80 × 55 mm
Max. 280 × 400 mm	210 × 250 mm	210 × 250 mm
Top bleed 5 mm		

### Ad widths

1 column	39 mm	4 columns	168 mm
2 columns	82 mm	5 columns	211 mm
3 columns	125 mm	6 columns	254 mm

### STANDARD SIZES





1/1 page 254 × 365 mm



1/2 page, horizontal 254 × 180 mm



254 × 100 mm

### **Classified ads**

1/4 page, vertical 125 × 180 mm

Wanted, For Sale, For Rent, Contract Offers, etc. Max. 2 × 150 cmm. **Price for 4-colour EUR 4.40/cmm** 

1/4 page, square 168 × 135 mm

### Note:

Stapled-in inserts must have 3 mm bleeds.

# Contact us for more information

Supplement prices and further details are available from your contact person.

#### All prices are subject to VAT 24%

### ONLINE

### Newsletter

The Rakennuslehti newsletter has a select audience of 15,000 professionals. They receive the trade information they need in their email three times a week. For advertisers, the newsletter provides an opportunity to capture the full attention of this target group quickly and in a precisely timed manner.

Dispatched every Monday, Wednesday and Friday. Dispatch quantities: 15,000 per dispatch, 45,000 per week.

Ad format	Pixel size	Kilobyte limit for image material	€/dispatch
Giant box	600 × 600	250 kB	EUR 800
Box (1–5)	300 × 300*	250 kB	EUR 500

\*NOTE: Box material must be provided in size 600 × 600 px

### ACCEPTABLE FILE FORMATS

JPG, PNG, GIF (animated GIF is not accepted).

### **MATERIAL DELIVERY**

Newsletter banner material must be sent through the upload link two weekdays before the beginning of the campaign. In addition to the material, you need to give the URL to which the advertisement is linked. If you have a problem using the upload link, please contact us by email: digitrafiikki@sanoma.com.





### Website banners

The Rakennuslehti website reaches around 40,000 unique visitors each week.

Ad format	Pixel size	Kilobyte limit for image material	cpm €/ 1,000 views
Giant panorama	980 × 400	250 kB	EUR 50
Panorama	980 × 120	250 kB	EUR 50
Giant box	468 × 400	100 kB	EUR 30
Box	300 × 300	100 kB	EUR 25

### **ACCEPTABLE FILE FORMATS**

JPG, PNG, GIF, HTML5

### **MATERIAL DELIVERY**

### Note:

A mobile version in size 600 × 600 px must be provided for all banners.

### REMEMBER THIS WHEN CREATING IMAGE MATERIAL:

 $600\ x\ 600\ px$  materials are scaled according to the width of the phone screen, so make sure that your material also looks good in size 300 x 300 px.

Material must be sent through the upload link two weekdays before the beginning of the campaign. If you have a problem using the upload link, please contact us by email: **digitrafiikki@sanoma.com**.

### Other forms of online advertising

In addition to the banners published on different parts of the website, advertisers can use advertorials, blogs and videos. **Ask us about other forms of online advertising.** 

## Contact us for more information

More information about prices and other forms of online advertising is available from your contact person.

### JOB ADVERTISEMENTS

### Print

Example sizes	Size mm (w × h)	Price
1/1 page	254 × 365 mm	EUR 13,140
First spread*	524 × 365 mm	EUR 17,545
1/2 page, vertical	125 × 365 mm	EUR 6,480
1/2 page, horizontal	254 × 180 mm	EUR 6,480
6 × 100 mm	254 × 100 mm	EUR 3,600
1/4 page, vertical	125 × 180 mm	EUR 3,240
1/4 page, square	168 × 135 mm	EUR 3,240
2 × 180 mm	82 × 180 mm	EUR 2,160
2 × 100 mm	82 × 100 mm	EUR 1,200

\* Fixed positions available according to the booking situation.

The above-mentioned sizes are examples. Price EUR 6.00/cmm. Ad width must be 82, 125, 168 or 254 mm and height 50–365 mm.

### **BOOKING SCHEDULE**

Bookings for job advertisements must be made by Friday 2 pm preceding the publication week.

### Online

### Rakennuslehti.fi job ads

- The advertisement will be available until the end of
- the application period, but for no more than four weeks.
- The ads are published within two days of receiving the material.
- One ad can contain several vacancies.

Price EUR 950

### Rakennuslehti.fi job ads **PLUS PACKAGE**

- The advertisement will be available until the end of the application period, but for no more than four weeks.
- One ad can contain several vacancies.
- The ads are pinned to the top of the job advertisement search results and also published in our newsletter.

Price EUR 1,500

### Rakennuslehti.fi job ads PACKAGE

- The advertisement will be available until the end of the application period, but for no more than four weeks.
- The ads are published within two days of receiving the material.
- One ad can contain several vacancies.
- A package of ten ads: EUR 7,600/10 ads in 12 months

### **EXAMPLE SIZES**











1/2 page vertical

125 × 365 mm



254 × 180 mm

1/1 page 254 × 365 mm

Appointment news can be sent by email to: rakennuslehti.nimitykset@sanoma.com.



### Commercial online content

- Native ad published in the vacancies section on Rakennuslehti.fi
- The position of the native ad is illustrated above
- Price EUR 1,500 per week

### **INSTRUCTIONS REGARDING MATERIALS**

### **Print advertisements**

### **TECHNICAL REQUIREMENTS**

- Complete material refers to a PDF file that contains all elements needed for the advertisement: text, images, graphic elements and fonts. Complete
  materials will not be edited; they will be published as such.
- The optimal image resolution is 300 dpi, minimum 225 dpi, when the image is 1:1 in the layout software. No bleeds are required for the ads.
- Normal layout costs will be charged for material produced using word-processing programs.

### **DELIVERY OF COMPLETE MATERIALS**

- After making a booking, you will receive an upload link through which you can send complete ads in PDF format to our material service until noon on the Monday of the publication week.
- The link will be sent by email to the person specified in the ad booking.

### **FURTHER INFORMATION**

• For more information regarding the delivery of materials and the material requirements, please contact printtitrafiikki@sanoma.com.

### **Job advertisements**

#### **PRINT AND ONLINE ADVERTISEMENT**

• See above for instructions for print ads.

#### The job ads in the print magazine are published at no extra charge on the Rakennuslehti.fi website

- The online ad will be created based on the text content for the print magazine.
- The ad text is published on the same day as the print magazine, and it will be available until the end of the application period.

#### **DELIVERY OF MATERIALS TO BE PREPARED**

- After making a booking, you will receive an upload link through which you can send your script and the necessary material to our material service.
- The link will be sent by email to the person specified in the ad booking.
- A suitable script is a text file (Word) with the text content for the ad. In addition, printable high-quality images and logos are needed. The minimum image
  resolution is 225 dpi, and logos should preferably be sent in vector format. The material must be sent to us by noon on Friday preceding the publication
  week.

#### **ONLINE AD ONLY**

- After making a booking, you will receive an upload link to our material service for uploading the ad text to be published online. Deliver your company logo with the ad text. Please do not send any material by email.
- The ad text must be submitted as a text file.
- The ad text is published within two days of receiving the material, and it will be available until the end of the application period.

### **Banner locations**

Below you can find illustrations of the website and newsletter banner locations.



### Rakennuslehti

Kaikki mitä tietää pitää

### PUBLISHER

Sanoma Tekniikkajulkaisut Oy PO Box 100, 00040 Sanoma

### Invoicing address:

Ostolaskut, PO Box 101, 00089 Sanoma

#### Owners of the company:

Sanoma Media Finland Oy Finnish Construction Managers and Engineers (RKL) Finnish Association of Civil Engineers (RIL) Rakennusinsinöörit ja -arkkitehdit RIA (Association of Civil Engineers and Architects) Confederation of Finnish Construction Industries (RT)

### GENERAL TERMS AND CONDITIONS OF DELIVERY

#### **Cancellation of ads**

Ads must be cancelled in writing no later than 14 days before their publication. Front page cancellations must take place no later than one month before the date of publication. For later cancellations, 30% of the ad price will be charged.

#### **Customer complaints**

We observe the current regulations regarding the publication of ads. A notice regarding an incorrect ad must be submitted in writing within 8 days of publication. The magazine accepts no responsibility for the correctness of ads submitted over the phone. The maximum liability of the magazine is limited to the price of the ad. The right to change the prices and other information in the media card is reserved.

